



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 05 (2023 - 24)

CTC
Market Report
• Selected earlier teas and cleaner reprints sold well.
• Remainder irregularly lower following quality with very brown sorts saw some withdrawals.
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Buying Analysis
• Major Blenders: Operated
• Exporters : Some enquiry
• Other local and internal: Fair Support

Orthodox
Market Report
• Strong demand
• Nominal quantity of clean, well made whole leaf and broken sold at fully firm to dearer rates. Remainder firm around last.
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• Secondaries saw good demand and sold in line with quality.

Buying Analysis
• Middle East : Active
• CIS: Good Support
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DUST
Market Report
• Fair demand
• Better reprints sold well.
• Remainder irregularly easier in line with quality.

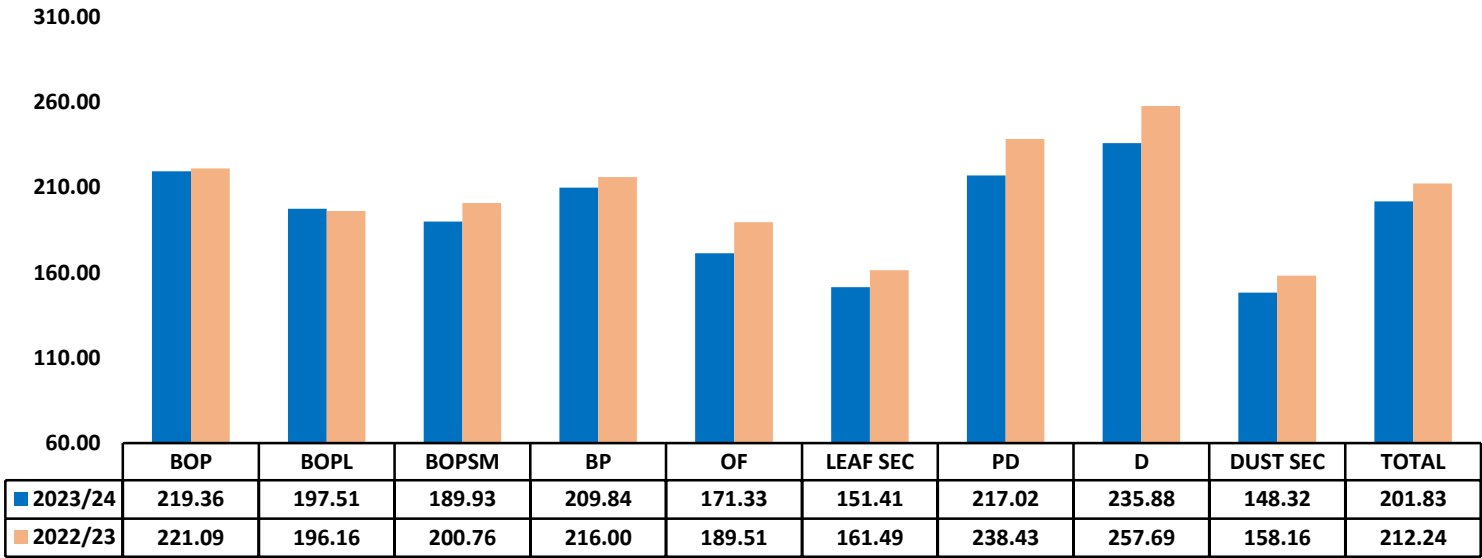
Buying Analysis
• Hindustan Unilever: Good support TCPL: Operated
• Western India : Operated
• Other local and Internal: Fair support

Darjeeling
Market Report
• Fair demand
• Nominal quantity of whole leaf on offer sold at easier levels. Broken and fannings sold at 60-100.
• Hindustan Unilever and TCPL: Did not buy Exporters: Very Selective
Local/ Internal: Fair Support

AUCTION AVERAGES									
	2023/24			2022/23			UP TO SALE 05		
	SALE 05	SALE 04	+/-	SALE 05	SALE 04	+/-	2023/24	2022/23	2021/22
CTC LEAF	135.43	136.55	-1.12	152.88	154.39	-1.52	201.52	209.35	203.66
DUST	123.95	124.58	-0.63	138.07	151.93	-13.87	202.51	218.86	207.09
TOTAL	132.24	133.35	-1.11	148.14	153.56	-5.42	201.83	212.24	204.63
ORTHODOX	173.56	181.16	-7.60	167.03	179.14	-12.11	220.87	285.32	228.96
DARJEELING	153.90	170.07	-16.17	163.42	142.69	20.73	329.88	343.23	380.53
ALL TEAS	137.94	141.00	-3.06	153.48	160.42	-6.94	208.45	234.93	212.19

KOLKATA AUCTION AVERAGES							
SALE		01	02	03	04	05	06
CTC LEAF	2023/24	157.60	153.69	143.39	136.55	135.43	
	2022/23	168.61	164.53	149.86	154.39	152.88	152.69
DUST	2023/24	156.56	149.50	140.87	124.58	123.95	
	2022/23	166.75	156.55	157.13	151.93	138.07	133.77
TOTAL	2023/24	157.30	152.62	142.68	133.35	132.24	
	2022/23	167.96	162.08	152.02	153.56	148.14	148.58
ORTHODOX	2023/24	179.04	172.69	181.29	181.16	173.56	
	2022/23	188.25	188.51	183.22	179.14	167.03	153.50
DARJEELING	2023/24	188.64	184.87	157.54	170.07	153.90	
	2022/23	223.37	194.18	147.74	142.69	163.42	186.82

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 05



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 05

GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1624187.6	275.93	1754410.1	387.97	FBOP	5402262.4	251.07	7116594.5	303.50	GBOP1/FBOP1	4614729.9	140.64	4004062.2	173.76
TGFOP	3881370.5	248.03	3847751.0	343.48	GFBOP	2864518.3	227.73	3564790.4	303.27	BOPF/GOF/FOF	3029257.8	138.41	3591864.4	205.39
GFOP	2321424.3	237.78	2181273.3	322.37	GBOP	3702765.6	206.59	4309241.2	293.31					
FOP	2397564.1	218.13	2251830.6	244.12	BPS	1764064.7	332.71	1353494.4	297.24					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	14,52,965	10,78,130	138.79	26%	19,95,947	14,22,945	140.37	29%	7,01,01,892	4,89,04,864	206.67	30%
FANNINGS	4,97,999	3,02,839	139.47	39%	6,78,942	3,58,948	144.43	47%	2,39,94,839	1,47,00,464	207.40	39%
LEAF SEC.	2,27,117	1,61,477	105.39	29%	4,29,922	3,24,618	111.08	24%	88,07,194	67,52,848	151.41	23%
LEAF TOTAL	21,78,081.5	15,42,446.1	135.43	29%	31,04,810.9	21,06,511.7	136.55	32%	10,29,03,924.4	7,03,58,175.1	201.52	32%
DUST	5,56,562	3,99,243	134.33	28%	8,83,297	5,13,409	137.24	42%	3,98,20,331	2,58,10,145	216.50	35%
DUST SEC.	2,79,600	1,93,332	102.52	31%	4,37,935	2,56,064	99.21	42%	91,74,310	66,62,264	148.32	27%
DUST TOTAL	8,36,161.8	5,92,574.6	123.95	29%	13,21,232.2	7,69,472.8	124.58	42%	4,89,94,640.5	3,24,72,409.1	202.51	34%
TOTAL	30,14,243.3	21,35,020.7	132.24	29%	44,26,043.1	28,75,984.5	133.35	35%	15,18,98,564.9	10,28,30,584.3	201.83	32%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	1,41,102	1,29,780	195.33	8%	1,90,831	1,73,960	190.72	9%	1,84,35,267	1,57,40,347	239.73	15%
BROKENS	76,206	66,434	215.93	13%	1,72,677	1,51,663	237.84	12%	2,10,01,817	1,63,69,742	249.02	22%
FANNINGS	51,300	41,787	104.24	19%	53,361	38,034	105.11	29%	44,84,658	32,94,498	137.69	27%
SECONDARY	1,00,565	98,492	145.71	2%	2,03,438	1,66,051	136.80	18%	69,91,453	59,31,218	139.33	15%
ORTH. TOTAL	3,69,173.5	3,36,493.3	173.56	9%	6,20,306.8	5,29,707.6	181.16	15%	5,09,13,194.8	4,13,35,804.6	220.87	19%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	10,260	3,702	296.51	64%	24,986	13,772	236.76	45%	14,11,500	6,01,785	525.21	57%
BROKENS	5,755	3,004	105.75	48%	7,325	3,953	131.42	46%	5,68,157	3,52,725	218.96	38%
FANNINGS	12,533	4,803	74.11	62%	20,750	8,036	74.79	61%	9,18,185	4,23,279	144.61	54%
DARJ. TOTAL	28,547.7	11,508.5	153.90	60%	53,060.5	25,760.3	170.07	51%	28,97,842.7	13,77,789.1	329.88	52%

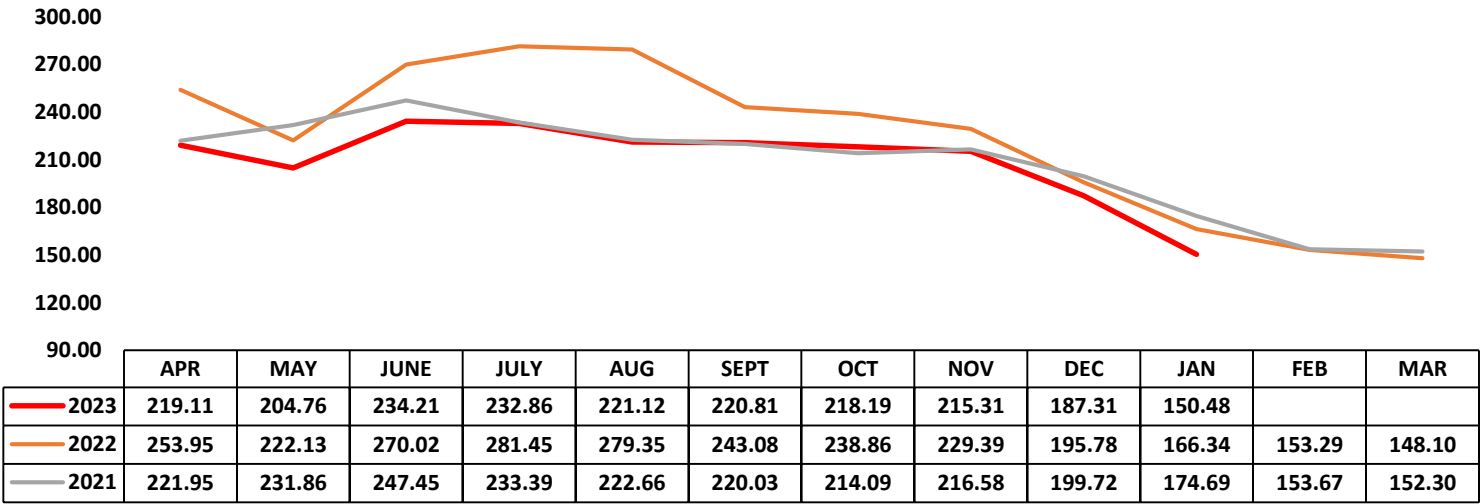
OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	2178081.5	1542446.1	135.43	29%	3104810.9	2106511.7	136.55	32%	102903924.4	70358175.1	201.52	32%
2022-23	1611592.4	1214083.6	152.88	25%	2478649.1	1648001.4	154.39	34%	110721613.8	73746435.2	209.35	33%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	836161.8	592574.6	123.95	29%	1321232.2	769472.8	124.58	42%	48994640.5	32472409.1	202.51	34%
2022-23	716641.7	570917.0	138.07	20%	1004694.1	849880.4	151.93	15%	43009620.8	32242775.5	218.86	25%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	369173.5	336493.3	173.56	9%	620306.8	529707.6	181.16	15%	50913194.8	41335804.6	220.87	19%
2022-23	880012.9	690860.1	167.03	21%	1070121.1	952555.1	179.14	11%	50531872.8	44172089.2	285.32	13%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	28547.7	11508.5	153.90	60%	53060.5	25760.3	170.07	51%	2897842.7	1377789.1	329.88	52%
2022-23	28782.4	16717.2	163.42	42%	59972.4	39565.1	142.69	34%	2922299.3	1646043.6	343.23	44%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	3411964.5	2483022.5	137.94	27%	5099410.4	3431452.4	141.00	33%	205709602.4	145544178.0	208.45	29%
2022-23	3237029.4	2492577.9	153.48	23%	4613436.7	3490002.0	160.42	24%	207185406.6	151807343.5	234.93	27%

PRICE RANGE											
% OF TEAS SOLD	CTC LEAF					DUST					
	2023/24		UP TO SALE 05			2023/24		UP TO SALE 05			
	SALE 05	SALE 04	2023/24	2022/23	2021/22	SALE 05	SALE 04	2023/24	2022/23	2021/22	
BELOW 160	78.19	77.65	34.35	28.96	30.24	84.53	81.29	32.16	27.62	34.62	
BETWEEN 160.00-179.99	9.49	8.98	8.87	12.62	12.88	8.51	8.31	8.40	10.12	9.44	
BETWEEN 180.00-199.99	4.04	4.14	8.38	8.25	11.73	2.96	5.31	7.56	8.06	8.51	
BETWEEN 200.00-219.99	2.76	2.98	10.54	9.41	9.50	1.50	1.89	10.12	9.17	8.70	
BETWEEN 220.00-139.99	2.97	3.08	8.68	7.70	8.21	0.96	1.72	9.28	6.60	5.68	
BETWEEN 240.00-259.99	1.25	1.54	8.09	7.40	6.47	0.91	0.97	9.61	6.18	5.03	
BETWEEN 260.00-279.99	0.62	0.90	6.48	6.12	5.22	0.10	0.14	7.65	5.93	5.04	
ABOVE 280	0.68	0.73	14.60	19.54	15.74	0.54	0.37	15.22	26.31	22.99	

PRICE RANGE						PRICE RANGE			
% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING		
	2023/24		UP TO SALE 05				2023/24		UP TO SALE 05
	SALE 05	SALE 04	2023/24	2022/23	2021/22		SALE 05	SALE 04	2023/24
BELOW 200	68.10	62.98	35.08	19.51	27.88	BELOW 300.00	79.35	86.93	56.08
BETWEEN 200.00-219.99	7.27	7.12	11.79	5.16	9.11	BETWEEN 301.00-400.99	16.38	11.30	9.38
BETWEEN 220.00-239.99	8.38	8.79	14.36	6.29	14.45	BETWEEN 401.00-500.99	4.27	0.54	8.56
BETWEEN 240.00-259.99	6.09	6.71	13.88	6.14	19.32	BETWEEN 501.00-600.99	0.00	1.22	10.18
BETWEEN 260.00-279.99	3.67	4.66	10.05	8.31	14.12	BETWEEN 601.00-700.99	0.00	0.00	6.69
ABOVE 280	6.48	9.74	14.84	54.58	15.12	ABOVE 701.00	0.00	0.00	9.11

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2023 - 24					LAST YEAR-2022 - 23					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
06	10338	12820	435	5726	29319	7397	22067	204	5326	34994	2941	-9247	231	400	-5675
07	5768	4664	836	2525	13793	1770	10863	155	1847	14635	3998	-6199	681	678	-842
08	4506	1600	417	1473	7996	2942	9459	1503	1788	15692	1564	-7859	-1086	-315	-7696
TOTAL	20612	19084	1688	9724	51108	12109	42389	1862	8961	65321	8503	-23305	-174	763	-14213

Kolkata Monthly Price Movement All Teas



CTTA BUYING (ALL TEAS) FOR THE SALE 05

	CTC LEAF			DUST					TOTAL		
	SALE 05										
OFFER	21,78,081.5		Kgs	OFFER	8,36,161.8		Kgs	OFFER	30,14,243.3		Kgs
SOLD	15,42,446.1		Kgs	SOLD	5,92,574.6		Kgs	SOLD	21,35,020.7		Kgs
SOLD %	71%			SOLD %	71%			SOLD %	71%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
Local	2,93,785.0	132.90	19%	Others	1,28,026.7	125.09	22%	W.India	3,61,902.3	138.09	17%
N.India	2,63,629.8	142.04	17%	W.India	1,21,482.5	129.10	21%	Local	3,43,365.6	131.27	16%
W.India	2,40,419.8	142.63	16%	S.India	82,460.4	128.23	14%	N.India	3,12,966.0	139.49	15%
HUL	1,67,787.4	138.39	11%	HUL	68,850.3	128.92	12%	Others	2,68,333.3	123.63	13%
Exports	1,56,314.5	125.04	10%	Exports	51,667.8	101.31	9%	HUL	2,36,637.7	135.64	11%
Others	1,40,306.6	122.31	9%	Local	49,580.6	121.59	8%	Exports	2,07,982.3	119.14	10%
TCPL	1,35,769.9	132.89	9%	N.India	49,336.2	125.88	8%	TCPL	1,59,108.7	131.22	7%
S.India	69,621.3	151.78	5%	TCPL	23,338.8	121.47	4%	S.India	1,52,081.7	139.01	7%
WI.Pack	45,385.8	122.44	3%	Packeteers	17,831.4	111.73	3%	WI.Pack	45,385.8	122.44	2%
Packeteers	16,653.5	128.90	1%					Packeteers	34,484.9	120.02	2%
NI.Pack	12,772.5	146.09	1%					NI.Pack	12,772.5	146.09	1%
Grand Total	15,42,446.1	135.43	100%	TOTAL	5,92,574.6	123.95	100%	TOTAL	21,35,020.7	132.24	100%

	ORTHODOX			DARJEELING			
	SALE 05						
OFFER	3,69,173.5		Kgs	OFFER	28,547.7		Kgs
SOLD	3,36,493.3		Kgs	SOLD	11,508.5		Kgs
SOLD %	91%			SOLD %	40%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Local	97,898.6	179.04	29%	Local	3,883.4	224.31	34%
Other Exports	65,444.4	154.42	19%	Exports	3,128.4	77.65	27%
Middle East	62,103.3	158.26	18%	Others	2,392.5	136.22	21%
Others	39,084.5	184.48	12%	W.India	1,252.4	110.42	11%
N.India	27,183.3	238.85	8%	Domestic	520.4	300.69	5%
Exports	16,248.6	173.13	5%	N.India	141.4	60.00	1%
S.India	15,077.6	139.49	4%	C.India	100.8	202.00	1%
W.India	4,845.0	131.87	1%	Other Exports	89.2	85.00	1%
Packeteers	3,162.3	241.23	1%				
CIS	3,049.1	134.06	1%				
Domestic	2,208.9	206.02	1%				
CONTINENT	187.7	291.00	0%				
TOTAL	3,36,493.3	173.56	100%	TOTAL	11,508.5	153.90	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 05

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
GATOONGA	614680	461.22	803823	401.15
HOOKHMOL	443913	428.79	407146	399.73
MOKRUNG	331712	426.11	464335	387.17
HALMARI	791214	391.53	689255	394.14
SOTAI	154863	386.11	207549	356.98
SALKATHONI	460571	379.82	586574	356.33
BANAMALIE	191208	364.57	184769	389.62
DECKIAJULI	571901	356.33	725509	291.79
GHILLIDARY	350588	354.48	373235	319.21
BORJAN	788479	350.76	787253	334.82
DOOMUR DULLUNG	352231	350.57	239523	348.40
MADHUHATI	80023	346.26	0	0.00
BEHUBOR	65472	341.35	72564	369.72
HAJUA	270411	335.65	196676	342.96
KAMARBUND	209389	332.38	188653	334.77
GELAKEY	206069	324.40	189518	328.08
NAHORHABI(CLSPL)	187765	321.82	217639	311.95
KHARIKATIA	468779	316.10	781472	301.99
DEHA	448977	311.60	393021	327.88
DUFLATING	523811	311.21	494691	318.79
DOOLAHAT	542443	309.38	676275	292.96
KHONA	325973	309.25	262593	322.31
HATIMARA	289974	308.36	117403	164.80
BETTYBARI	687237	304.99	594346	309.41
HAROOCHARAI	321924	303.25	324922	234.34

* Above 50,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 05

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	571502	321.95	455693	306.95
GULMA	740323	313.62	805098	302.45
GHATIA ROYAL	653118	293.61	950921	279.66
BINAGURI	1241875	286.04	1149746	281.65
JITI	952037	279.28	547422	306.25
CHULSA	385160	275.60	483882	317.37
DALGAON	1227864	274.06	968468	276.21
BARADIGHI	740947	273.23	616886	263.46
RYDAK	1235444	273.01	1094742	272.27
HOPE	489592	270.06	406415	301.14
BHATKAWA	217900	268.08	534360	255.73
PAHARGOOMIAH	881864	265.18	1054798	262.85
KUMARGRAM	656143	261.38	757044	299.64
MAINAKROYAALE	95467	261.01	58157	245.73
NUXALBARIIMPERIAL	299726	258.94	331710	253.90
ANANDAPURROYAL	297469	258.07	312233	270.15
SANKOS	800191	257.03	817355	289.90
NEPUCHAPUR	814232	255.44	786453	263.73
CHALOUNI	481257	254.32	401936	275.56
BIJALIMONI	222034	251.59	346295	224.36
LEESH RIVER	796759	248.43	703365	286.80
ARYAMAN SPECIAL	291971	248.03	302801	267.68
DANGUAJHAR	934975	245.39	781745	281.57
MORAGHAT	979011	245.25	973360	234.37
KURTI	361744	244.82	474319	242.86

* Above 50,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 05

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
MANGALAM(CLSPL)	54740	529.52	78779	610.91
DOOMNI	107514	444.36	106942	592.13
MARANGI	50085	321.09	153431	347.23
MOKALBARI EAST	333471	287.44	620584	366.07
DEJOO	339440	279.43	680195	367.76
HARMUTTY	370498	278.63	677023	378.41
DIKOM	750584	258.03	925221	333.69
BORPATRA	336061	253.90	680559	337.62
SESSA 'B'	330028	251.24	453402	323.96
PENGAREE	546747	248.16	0	0.00
SEAJULI	490849	246.62	380954	276.34
SINGLIJAN	495040	245.79	472949	307.02
KOILAMARI	1519800	244.76	1471980	262.90
AGNIGARHCLOAL	87068	240.90	87110	327.10
SUOLA	154212	240.75	475725	293.13
BARGANG	220477	239.69	302347	314.68
MENOKA	454832	237.13	464085	292.51
NONAIPARA	192673	235.99	483499	324.44
NOKHROY	261810	235.01	463602	312.32
DHELAKHAT	644345	234.34	567404	303.63
KOOMSONG	1277481	234.00	1022050	288.45
MAIJONGA	94554	232.95	181813	296.36
SINGRIMARI	644360	231.47	648415	290.98
MADHUTING	237194	230.80	458877	294.49
MAJULIGHUR	1053172	230.69	961365	284.87

* Above 50,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 05

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
THURBO	52925	523.33	92532	434.43
CASTLETON	54949	506.64	60300	573.70
GOOMTEE	12745	502.43	18543	431.93
BARNESBEG (ORGANIC)	13290	469.69	15843	278.12
TEESTA VALLEY	104138	449.04	142308	407.60
RISHEEHAT(ORGANIC)	37844	437.53	24302	526.94
GIELLE	71541	436.64	108112	338.74
BALASUN	22571	434.94	19781	646.93
MARGARET'S HOPE	49301	427.65	66339	448.45
SUNGMA	35575	395.64	19644	547.83
PUTTABONG	60089	380.62	25351	532.09
BADAMTAM (ORGANIC)	26008	379.89	20989	443.64
GYA/MILLIKTHONG	17695	370.26	16521	439.13
SINGBULLI (ORGANIC)	13142	351.20	50284	359.68
GLENBURN	50166	336.25	82498	344.32
GOPALDHARA	52534	324.63	53400	348.82
KALEJVALLEY(UP)	32055	324.08	57444	267.13
MIM	56000	315.73	57890	342.23
RUNGLEERUNGLIOT	109360	273.78	0	0.00
POOBONG	31268	248.03	16096	283.85
AVONGROVE	12916	244.46	0	0.00
SOURENI	26578	241.44	29414	237.83
ROHINI	60154	240.27	43898	270.42
OAKS(ORGANIC)	17146	236.89	8965	337.78
UPPER FAGU	62742	220.43	85706	187.74

* Above 10000 Kgs.

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